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For several years, the Delta Chelsea Hotel has embraced its role as an environmental steward, helping to preserve a destination that our associates and guests enjoy. The Delta Chelsea is committed to protecting the environment through comprehensive initiatives to minimize the impact of hotel operations on the environment. Delta Hotels has developed a comprehensive company-wide policy to promote business practices that help preserve the environment. The Delta Chelsea has had great success with recycling/waste management as well as energy conservation.

The hospitality industry has the potential to dramatically reduce the amount it contributes to our landfills. Hotels generate large quantities of recyclable plastics, cardboard, glass and food that can be recycled. In order to achieve the goal of improving our recycling efforts and to reduce the amount of waste being diverted to landfill sites, the Delta Chelsea created separate Landfill and Recycling Compactor Areas. We also developed a partnership with the Turtle Island Recycling Company, a multi-material recycling and waste removal company that provides service for the collection of recyclables from small business to large corporations. While the City of Toronto set a target of 60% diversion in 2006, the Delta Chelsea actually diverted 72% of the waste stream to recycling.

Other initiatives include the installation of four high efficiency boilers and two high efficiency gas burners that reduce energy consumption. Additionally, the Delta Chelsea reduced hydro consumption by installing energy efficient light fixtures throughout the public areas of the hotel. Subsequently, we have seen significant savings with respect to our electrical consumption.

In recognition of the Delta Chelsea's environmental initiatives, the Hotel Association of Canada (HAC) awarded the Delta Chelsea with a 4 Green Key ECOMmodation rating. Through this award, the Delta Chelsea has been given an opportunity to share its best practices with the many members associated with the HAC and with other Delta properties throughout Canada. Additional efforts have included internal communication methods such as employee newsletters, the formation of an Environmental Committee (made up of representatives from food & beverage, housekeeping, maintenance, catering, health & wellness as well as public relations) and message boards in the staff cafeteria, lobby, and administration offices that speak to environmental stewardship.

With respect to the Delta Chelsea's customers and their requests for "environmentally-friendly" products or programs, there have been requests for locally grown and organic foods and they are asking that we donate leftover food to charitable organizations. Most requests from customers relate to our recycling programs. There is keen interest from

our international customers regarding our energy saving programs. Tour operators, particularly from the UK are asking for this information in the form of Request for Proposals and product quality checklists.

Looking ahead, the Delta Chelsea will continue to evaluate and refine the existing programs with respect to both recycling/waste management and energy saving issues. This evaluation will include new initiatives for “spreading the word” to all employees, guests and suppliers. One of the key initiatives will be the introduction of a training/educational DVD for both staff and hotel guests about recycling. This DVD will be shown to all departmental meetings as well as available in all guest rooms on a designated “Green” television channel.

In 2008, the Delta Chelsea will set targets to offset carbon emissions with an ultimate goal of being carbon neutral.

We believe that all Canadians should take action to protect our environment for today and for the future.